

# U.S. AMSOIL Commercial Account Ordering Information

U.S. AMSOIL commercial accounts are eligible for the following purchase and freight terms and discounts. Pricing and additional information regarding product orders is available in the G3500 price list.

## Freight Terms

The AMSOIL commercial freight rates apply on shipments to any point in the contiguous United States on products stocked in AMSOIL distribution centers.

Specific routing instructions may be included with an order. However, because AMSOIL INC. will use the most economical method of transportation, the final decision on routing pre-paid freight orders rests with the Distribution Center Manager.

If a specific routing guarantee is needed for common carrier shipments, specify that the order be shipped "freight collect." However, UPS/FedEx and Parcel Post shipments cannot be shipped freight collect.

Third-party billing is allowed. When third-party billing is requested, the carrier account number of the third party must be supplied at the time of order placement.

Orders shipped to military post offices will be charged actual Parcel Post Freight.

## AMSOIL U.S. Commercial Freight Rates

Effective August 1, 2008

Weight, lbs.	Price
Under 3	\$6.85
3-6.9	\$7.65
7-13.9	\$8.75
14-21.9	\$9.40
22-39.9	\$0.41 per lb.
40-59.9	\$0.37 per lb.
60-99.9	\$0.32 per lb.
100-249.9	\$0.31 per lb.
250-499.9	\$0.29 per lb.
500-1,000	\$0.26 per lb.
Over 1,000	\$0.22 per lb.

## U.S. Commercial Freight Discount Schedule

AMSOIL INC. offers freight bill discounts based on the order total, provided that the order is shipped to one destination. This discount is calculated on the total of the order before taxes, discounts or any miscellaneous charges are applied.

- **One half freight is paid if the order totals \$4,500.00 to \$8,999.99**
- **Full freight is paid if the order totals \$9,000.00 or more**

## U.S. AMSOIL Commercial Account Purchase Discounts

Commercial accounts are eligible for a purchase discount on product orders. The discount is based on the total gross purchases (cumulative) during the previous 12 months plus the current order being placed.

### Purchase Discount Schedule

Total Account Cost of Order	Deduct This Amount
\$1,000.00 to \$3,999.99	2%
\$4,000.00 to \$6,999.99	4%
\$7,000.00 to \$9,999.99	6%
\$10,000.00 to \$14,999.99	8%
\$15,000.00 or more	10%

## Commercial/Retail Account Return/Exchange Guidelines

### Products for Return

- Must be unopened currently-marketed products in resalable\* condition.
- Product may be returned for a full refund if returned within 30 days of purchase with no restocking fee. Product returned after 30 days is subject to a 20 percent restocking fee.
- Products will be returned to the nearest distribution center at the account's expense, along with a copy of the original order.
- Special-order items cannot be returned.

### Products for Exchange

- Must be unopened currently-marketed products in resalable\* condition.
- Products received in exchange must be of equal or greater value than those returned.
- Product exchanged after 30 days is subject to a 20 percent restocking fee.
- Products to be exchanged will be returned to the nearest distribution center at the account's expense, along with a copy of the original order.
- Special-order items cannot be returned.

### Products Returned for Credit

- Must be unopened currently-marketed products in resalable\* condition.
- Returns for credit must be arranged through the Sales Department in Superior.
- Products returned for credit within 30 days of purchase will receive full credit for product and taxes (no credit will be issued for freight charges).
- Products returned after 30 days will be subject to a 20 percent restocking fee payable by the account (no credit will be issued for freight charges).

Resalable condition refers to the condition of the product itself and all packaging required to resell the product.

**The Distribution Center Manager will make the final determination regarding the condition and acceptance of all products considered for a return or exchange. In situations where products do not meet the return/exchange guidelines, the customer will be contacted for disposition or return of any non-compliant products. In these cases, the customer is also responsible for return freight costs.**